

# TESTIMONIALS

## **Wonderful Presentation, Thank You, and Feedback...**

Thank you so much for speaking with our student body and staff. The feedback I received from the adults was, "I wish someone had shared this with me when I was young" and "wonderful presentation for our student body". In talking with students, what came up over and over was "70 is my 100" and "My first three paychecks are everything in terms of establishing the principle of living below your means." Overall, what a blessing for our community. We all needed this presentation, so thank you.

Austin T, Principal, Tampa, FL

## **What a game changer!**

I am 23, and looking to set myself up for future success...FINALLY I FOUND IT. By implementing the steps Dale speaks about in this book, any young adult can launch themselves to a life of financial security. I'm beyond thankful to have gotten the opportunity to read and interact with this book. I am in the process of sending to 5 people in my circle so I can make a difference in their lives, and their future...TODAY! This is a must read for anyone, especially those 15-30 years old!

Travis R.

## **Life Changing for Young Adults**

We bought this book for our team and the feedback has been amazing. Our employees are making financial decisions that are changing the trajectory of their financial lives. Love how Dale breaks down these important principles into simple steps for anyone to get started. A must read for any young adult especially high school and college students. Can't wait to read "The Talk" with my three boys!

Tyler H.

## **Best personal finance book ever!**

Absolutely the best book I've ever read on personal finances. I read this myself before I gave it to my newly graduated daughter. Then I ordered 10 more copies to give out to others. A quick read but it has lasting motivation and instruction! Make 70 your 100.... genius! I wish I would have read this 25 years ago! The best and most life changing graduation present you could give any graduate.

Carey R.

## **This is a book I wish I had read 54 years ago...**

Most of us leave school, get a “real world” job, and then proceed to make financial decisions with little or no practical advice. Dale Alexander’s “The Talk” (about money) is a book I wish I had been given the year I left college. The Talk provides easy to understand guidance that will put a young person on the path to financial well-being. We hear so much about “financial wellness services” and stress management these days but those services are in the category of treating a problem - this book provides guidance on prevention of financial issues, which is exactly what young adults need. This book deserves to be in every school and public library in the country. It is an essential reference! “The Talk” is a treasure for parents and grandparents to share with their loved ones.

Amazon Purchaser

## **A GREAT book on a topic that everyone should know about**

This should be a required book in every high school in America! Unfortunately, in school, they don't teach you the importance of money and how each and every decision you make with it will affect you for the rest of your life.

I was lucky enough to get the chance to listen to Dale's “The Talk (about money) and it put a whole new perspective on the way I view my money and what I SHOULD be doing with it. I recommend everyone read this book, but especially the kids that are graduating high school/college that are about to join the “real world”.

Hunter G.

## **A must read for ALL young adults**

“The Talk” (about money) should be required reading for all high school graduates. Any young person starting out should be armed with this valuable information. I only wish my own children had had the advantage of learning these principles earlier in their lives. The ideas and strategies presented in Dale's book can make the difference between living financially stressed to living financially successful. Buy extra copies and give it to all the graduates you know! They will thank you for it!

Linda W.